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## *Introduction of the IT IS Group*

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# *Introduction of the IT IS Group*

Welcome to the IT IS-Group.

We are a leading producer of high-quality business software worldwide for enterprises. In addition, we carry out your projects in the area of Cloud computing, SharePoint portals, E-business, and B2B communication. Our competence reaches to the world of the Enterprise Ressource Planning on Microsoft Dynamics NAV and Dynamics AX also. You can consider us the first choice if your project is about the planning and the implementation of document management, web based cooperation, and product from Microsoft like SQL server, BizTalk server and Microsoft Office applications. With our own data center, we guarantee you hosted solutions of tremendous quality, profound knowledge of dimensioning of hardware and software as well as advice and support for security and infrastructure solutions, at every time.

All our corporate divisions works hand in hand: IT IS Projects (projects putting into action), IT IS Products (product development) and IT IS Systems (computer centre and system house for hard- and software solutions as well as administration and maintenance). We cooperate effectively with you and develop the best quality hard- and software solutions based on established products of our partners and our own product portfolio. Even Microsoft has the ERP SharePoint integration products developed by us in their solution sales.

The employees of IT IS Group are trained professionals in their respective areas thus you can expect tailor-made solutions from one hand. You will be supported and advised by our project planning competently and reliably until after the real project is up and handed over to support for a complete lifecycle.

All products of IT IS AG are used due to positive experiences and are coordinated with each other optimally. The IT IS group has a network for the software products of its own from currently about 80 partners who have established themselves as successful on the IT market for years.

In the following, we introduce our solution spectrum to you. You can navigate fast by clicking on the navigation elements of this active document to get you to the places you are most interested.

Also we would like to offer to you: Put us to the test, we look forward to your feedback!

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# *The locations of the IT IS companies*



## **IT IS AG - Landshut - Germany**

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Visitor and postal address:  
1660 South Albion Street  
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Denver, Colorado 80222  
U.S.A.

contact:  
001 720 381 1380  
contact@itis.de  
  
www.itis.us



## **IT IS IN - Bangalore - India**

Visitor and postal address:  
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K.N. Govinda Reddy Layout, Near Arekere  
Mico Layout, Bannerghatta Main Road  
Bangalore - 560076, Karnataka  
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# *The solutions of IT IS AG*



Web client for Microsoft Dynamics  
and SharePoint / Foundation / WSS



Portal and store solution for your  
online business (B2B and B2C)



Mobile client for Microsoft Dynamics NAV  
for offline sales and service



Solution for data exchange (EDI /XML)  
between various ERP systems (NAV/SAP)



Controller and host of NAS with load  
balancing and heartbeat on various jobs



E-mail integration into Microsoft Dynamics NAV

We run your intranet and internet portals  
with high speed and reliability

The SKY logo is displayed in a light blue, sans-serif font against a background of a blue sky with white clouds.

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# Reference customers of IT IS AG (excerpt)



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# *Microsoft Dynamics NAV and AX-ERP systems*



Microsoft Dynamics Navision (NAV) and Dynamics Axapta (AX) are enterprise planning systems integrated completely for the management of goods and financial transactions as well as for the production planning, the services sector and a lot other business related tasks. You are able to connect all corporate divisions data and processes with such efficient software applications.

Also you work productively with customers, suppliers and business partners together and can overcome enterprise limits. With the IT IS extension, you can do so at every place and at every time. The solutions of IT IS and Microsoft are fast to implement, easy to adapt simply to use and maintain.

This high quality is given proof daily: Customers in the whole world value these reliable and efficient solutions in the regular mode of operation and the user interface used to from the Microsoft Office world. And, if your enterprise grows, your business solution grows as well. In short: It is the ideal software for your enterprise.

For both for the planning and for the realization of adaptations of the Microsoft-Dynamics solution to the wishes of your company IT IS is the right partner. Our specialists supply you with your individual solution and advise and support you before, during and after the putting into action with a full use.

Experience effectiveness and adaptability to your enterprise!

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# *Adaptions to Microsoft Dynamics NAV or AX*

By the modular architecture of Microsoft Dynamics NAV (Navision) or AX (Axapta). individual adaptations to your requirements are common practice. As long-standing Navision cooperation partner (NKP) and Microsoft Gold Certified partner, we are implementers and developer of efficient, expandable and technical mature standard products and of individual programming based on Microsoft Dynamics NAV/AX.

By a variety of projects, we have great experience with a la carte-designed customizations. It is the art to weight up when the standard must be modified or when the built-in functionality represents a good way for the use in the enterprise. We master this art and recommend you the optimal approach which brings costs and efficient into harmony.

Your enterprise specific customization is looked after by our experienced team during the planning phase and while the project is fulfilled. It will be concluded with the final training after the realization . During the complete project the communication between you and the teams of IT IS is at a topmost place.

Our work puts the most important matter into the focus - the usefulness for your enterprise.



# *ERP system consulting*



Microsoft business solution offer a broad spectrum of solutions for medium-sized enterprises. Those are solutions which help you to steer your enterprise, to safeguard competitive advantages, to recognize and to use current and future business opportunities daily. All solutions are integrated into the Microsoft portfolio completely, you therefore have access to a unique and complete range of innovative, efficient and effective solutions.

Our ITIS Project team will carry out an analysis of the actual versus the pretended processes and point out your main emphases in the context of a first look. Then we plan and outline the project with the functional specification and extensive project planning tools. Our consultants will weight advantages and disadvantages of different ERP systems with their very diversified knowledge

The result of this evaluation is presented to you in the context of a detailed recommendation. We like to go into required customizations at this step at the standard systems. Our software specialists can give valuable support helping you to decide who can do those customizations or carry out the customizations completely here.

With the right support by software you safeguard your current customers and make your interested parties of today become your customers of tomorrow!

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# *Microsoft Dynamics NAV/AX with EDI/XML interchange based on IT IS connect or Microsoft BizTalk*

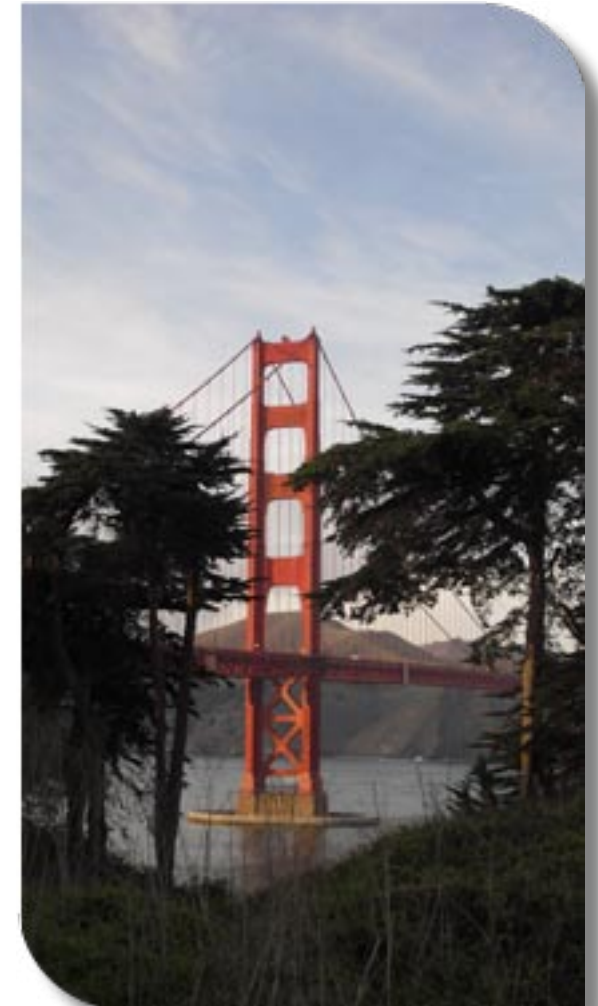
Build for data exchange based on EDI or XML messaging

With the IT IS connect solution or with Microsoft BizTalk you can carry out your complete electronic communication with customers and suppliers in very little time. The electronic exchange of invoices, orders or some special documents from your enterprise resource management system directly to their system saves copying the paper and rewriting again. You will be amazed how much time and money such a solution saves you. Ask for our ROI calculator that helps you with it.

IT IS connect or the Microsoft BizTalk server takes on the conversion of the various data formats as well as the administration of the technical connection of the business partners. This solution supports the electronic exchange of all business documents relevant for a purchase-/ selling process. These documents very simply can be adapted and fast adding of new document types is a easy process, too.

In a project with IT IS connect, you and us together define, how existing processes in you enterprise will be mapped and matched with existing processes in your enterprise. We also consider what will be important for the introduction of new processes in your organisation

Moreover, you plan, which electronic communication modes, for example web services, MIMEmail or S/FTP can be used for the communication. So we work out workflows with you step by step which make the ongoing processing of the data from the exchanged documents possible. In short: With IT IS connect and us it runs.



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# *SharePoint for portals, intranets and document management*



SharePoint portal makes it possible for your enterprise to develop an intelligent portal which connects employees, teams and business processes with each other. The direct cooperation is simplified for people and teams with sharing information, organizing appointments and search for important data.

Comparably with Google, a very strong search makes fast company information accessible easily. Portal users find the relevant knowledge in the large seas of information. Contents and layout are personalized and tuned to users and groups. Another great plus is the shortened training period of your co-workers.

IT IS active 2010 - one of our products - supports this increased efficiency still further. Read more to this in the product description. But even without our products, you have an optimized platform at your hand that cooperates smoothly with Microsoft Office products, e.g. with version controls and information databases.

What we do: at first we work with you on the specification and planning, quantity structure and dividing the components. Our hardware experts plan how the hardware base for the solution shall be dimensioned, so that a stable business is ensured. A prototype of the solution to be built serves to present you a visualized suggestion so that without large costs a common base of understanding arises. Soon you already can get started and use the advantages of search and document management.

Finally finds instead of permanent search: With SharePoint you build more knowledge faster.

# Cloud technology and services

Cloud computing is the trend of the time for many applications . The user simply can subscribe to an application and work on a computer over Internet with that. It is important the Cloud is available fast, if there are new requirements. In addition, today we distinguish between PUBLIC Cloud, where everybody can apply, or whether it is about a Private Cloud where the group of users is restricted.

With our product IT IS sky we provide the suitable answer to the questions around the Cloud for many of our products and beyond. This service offers you the hosted application as Private or as PUBLIC Cloud, is established in the IT IS data centre for fast and secure availability. Whether it comes to portals, communication solutions, ERP solutions or other applications which shall be accessible over web or with terminal services: IT IS sky reliably delivers the solution.

It starts with the multiple connection via glass fiber and copper lines to the Internet. The double protection in every step from the routing, switching and firewalling provides high reliability and safety. The servers are itself clustered as 16 ways IBM servers which usually serve as a host for virtualization technologies, or represented in the form of BladeCenters which would serve directly or virtualized as well. The solution simply scales out to your needs with the amount of Blades or v-servers. There are a number of big dedicated IBM servers on premise for bigger dedicated projects. The software base reaches from Microsofts Windows Server 2008 R2 to Windows server 2003 and Linux derivatives.

Besides of this technology, continuous maintenance and checks of log files provide the necessary administrative background on the firewalls and servers. Of course our administrators know excellently about the solutions either sold by us or produced by ourselves. Please ask for our attractive offers around Cloud computing and IT IS sky.

The sky is the limit, even with the cloud

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# *Individual fitting software solutions*



We can offer you also individual software customizations and solutions by the profound know how of our programmer team which are based on our competences. These are special divisions

- Microsoft .Net, ASP.net and the derived dialects
- Microsoft SQL server
- Microsoft BizTalk server
- Microsoft commerce server

The field of application with functional depth and breath of the software is worked out in an opening meeting with you. From the results of the conversation we will provide a functional specification and a prototype which shall illustrate you the solution to be realized.

For Internet solutions based on ASP.net or ASP we can provide you with Web space and hosting so that you know your application also during the business in your best hands. Read more about this in the section on Cloud Technology.

Furthermore we offer you software migrations from the planning of the resource (analysis of the actual) up to the realization and the final performance tuning of the application.

Your solution realized perfectly!



# *Safety first in your own network*

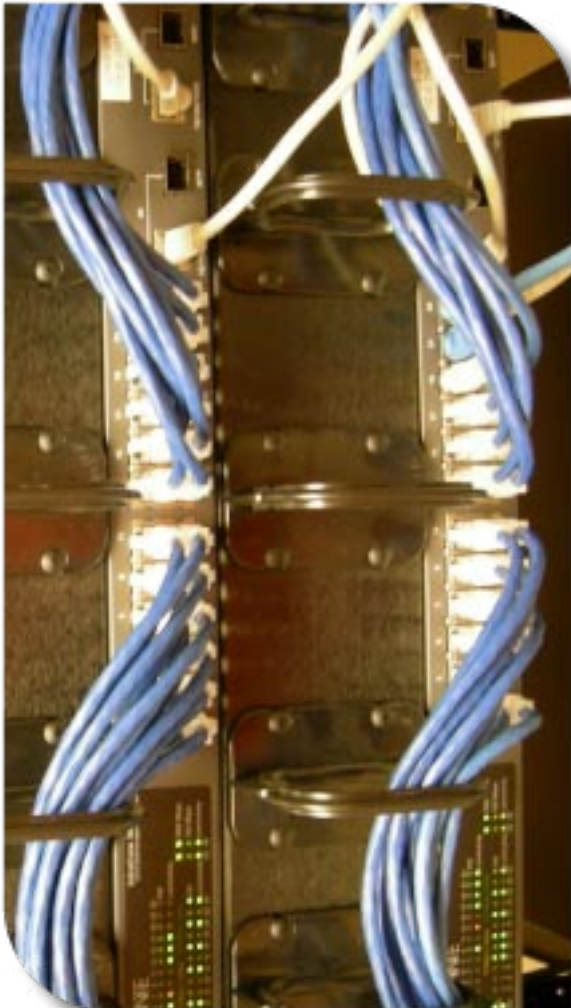
Of course you work in your company with many computer systems which are networked. The IT infrastructure has a key role since only with the help of these systems the extensive tasks of the enterprise will be handled. But what happens if all this is cancelled by viruses or spam mails? Or still worse: What would be if your network is useful to not only the trustworthy colleague but also service the hacker snooping around?

The increase effectiveness through IT has it's other side: Security breaches and ignorance threaten your data. Administrators are often neither up-to-date for the threats nor currently trained. These threats get more and more frequent daily and cause damages even at small and medium-sized enterprises amounting millions of dollars every year. This becomes worse through the damage to the image of your enterprise, if an e-mail infected by virus gets to your customers, for example. Six per cent of the enterprises which have suffered from a great data loss are filing bankruptcy within the year following on this event.

Our experts offer you competent help by safeguarding IT-infrastructure and offer extraordinary crisis intervention solutions in the case of an attack. Our team is permanently and especially trained on IT safety. We offer you a free safety check to recognize weak points. You therefore are able to start protective measures with our help before it is too late. Our help and your confidence bring you the safety which you need to work successfully and puts the bad boys on the chain!



# *Administration, maintenance & operational safety*



It is not easy anymore to administer a network correctly and reliably today. Services like e-mail servers, proxy server, web server, database servers, domain controllers, print servers, DNS servers, backup servers, virtual servers and terminal servers as well as internet and e-business systems need to be installed and maintained properly. The software needs updates and the hardware requirements must be coordinated with each other before the use.

The network must be conceived so that it can be enlarged without an effortful redevelopment scheme. A data saving strategy must be worked out and the backups shall be checked regularly. Updates must be installed over the network on the workplaces of the employees. Employees are introduced on new systems and sensitized to threats from their activities on the net.

Due to the large variety of different tasks, nowadays networks are often administered badly or carelessly. Years of experience in the planning and administration of networks has our experts in the area of network administration. You can help your enterprise or your own administrators to cope with the tasks correctly and carefully.

Our experts went to a variety of trainings and has certifications from the manufacturers Microsoft and Cisco Systems. Moreover our experts act completely confidential and reliably in dealing with your corporate data. We would offer to send you one of our experts for a free hour of advice!

Your network in the right hands!

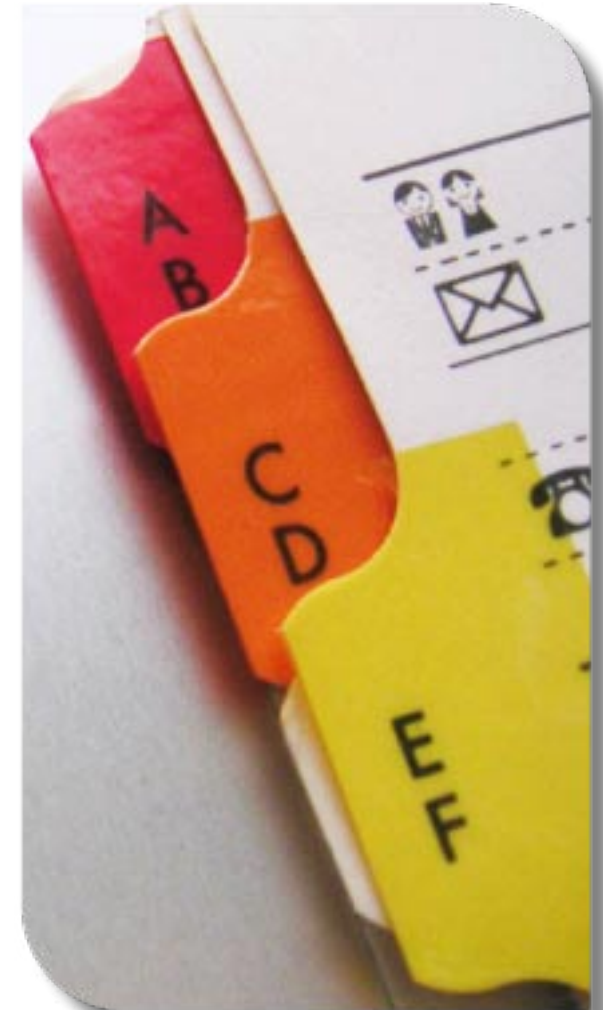
# *Further competencies and services*

Due to a comprehensive base of suppliers and a far-reaching knowledge around right-sized hardware and favorable license modes we supply you with any kind of hardware and software at always reasonable prices and on schedule. You like to advise our licensing specialists about the license mode of Microsoft matching your enterprise.

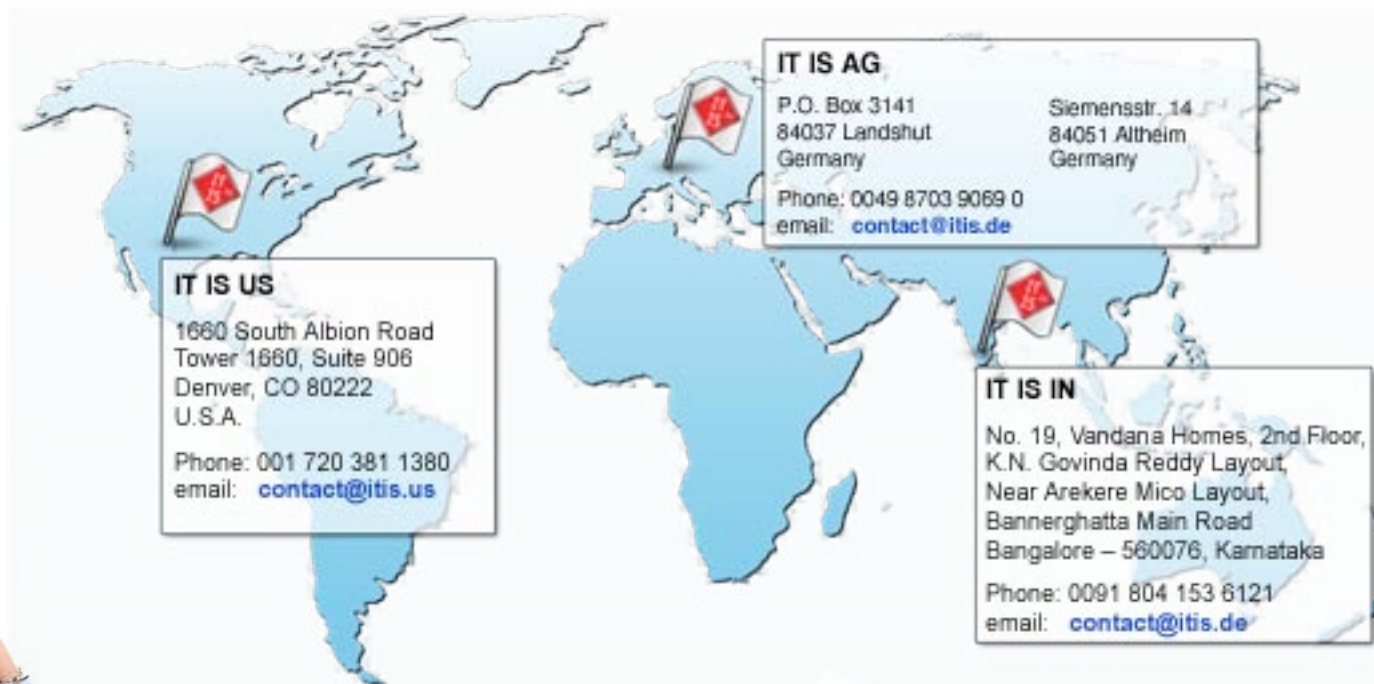
Our IT IS Systems team administers your network on-site directly or remotely. Our years long experience in the construction, inventorising, maintaining, and administration puts confidence and safety into your IT and network against failure. You may also like to get the advise from our network specialists about possible neuralgic points in the current network situation as well as a backup solution best for you.

We also liked to host web sites based on ASP.NET, HTML, CSS and JavaScript, in particular for our customers who does not need our web shop solution. We offer reliable and safe hosting with the personal touch.

We also operate a Prometric test centre in house by our qualified and certified employees. You and your employees can take your final examinations with us to all sorts of certificates of large and well-known IT enterprises. These certifications increase the market value of your enterprise and secure a future know how, such as Microsoft Specialists, for you.



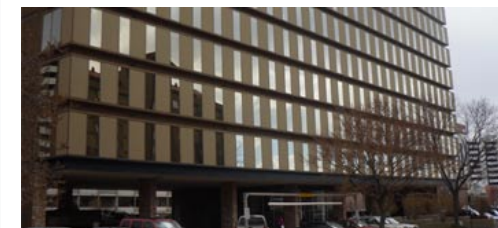




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we create  
worlds on the  
web

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